Finding the Right Partners for Proactive Cybersecurity

Two components are critical to a proactive cybersecurity program: **prevention and readiness to respond.** Part of the prevention mix are pentests, where a good vendor will give you clear feedback on where your vulnerabilities are and how to fix them. But some attacks are inevitable, and cyber insurance can come in as an additional layer of defense that supports your incident response.

To know if you're picking the right vendor for both categories, **make sure to look for these signs:**

To Prevent

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Pentesting

- ✓ On-demand access to highly vetted and experienced testers
- ✓ Visibility into testing methodology and test progress
- ✓ Detailed findings that include proof of concept, perceived impact, and recommended fixes
- ✓ Retest included to validate fixes
- ✓ Thorough reports for both internal stakeholders and third parties (auditors, customers, partners, etc.)

To Respond

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Cyber Insurance

- ✓ Clear outline of required security controls to meet coverage requirements
- ✓ Offer both first- and third-party financial loss coverage
- ✓ Crisis and reputation management included
- ✓ Review coverage at least once a year
- ✓ Adjust coverage after changes in risk (e.g. more third-party vendors or clients connected to your assets)

Learn how pentesting and cyber insurance can click together in our on-demand webinar "Early & Often: The Benefits of Continuous Pentesting & Cyber Security Programs"

Cobalt
Pentest as a Service

Done in collaboration with our cyber-insurance partner:

Allianz F200